



e-FISCAL

# e-FISCAL project Workshop

## 21 September 2011

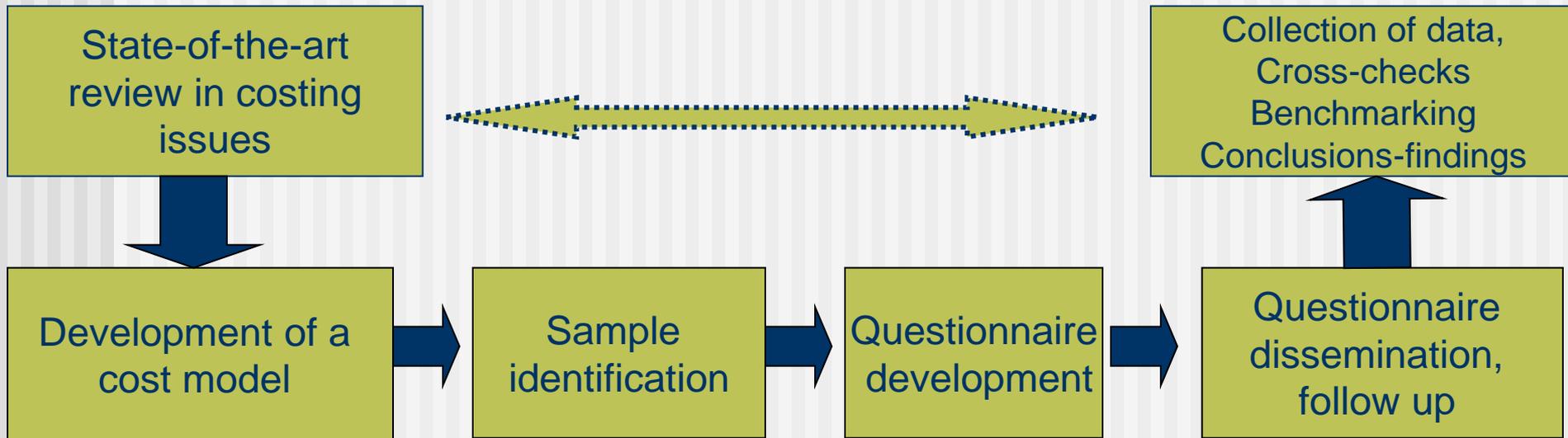


19-23 September 2011 *Lyon Conference Centre*

**Setting the scene for e-Infrastructure Cost analysis**  
**e-FISCAL methodology**  
**Draft Questionnaire**

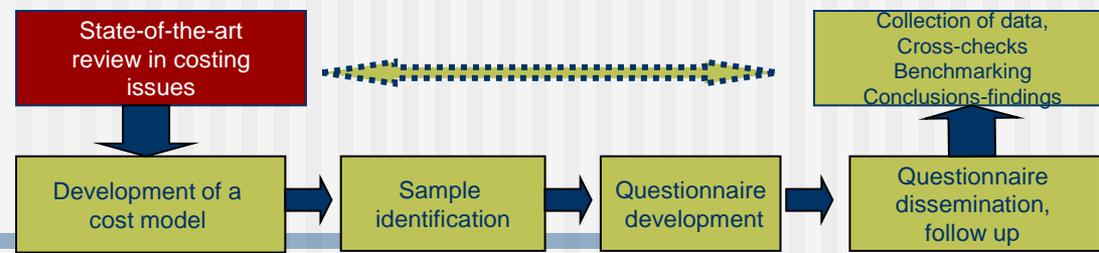
**Sandra Cohen and Fotis Karagiannis**  
**AUEB**

# Overview



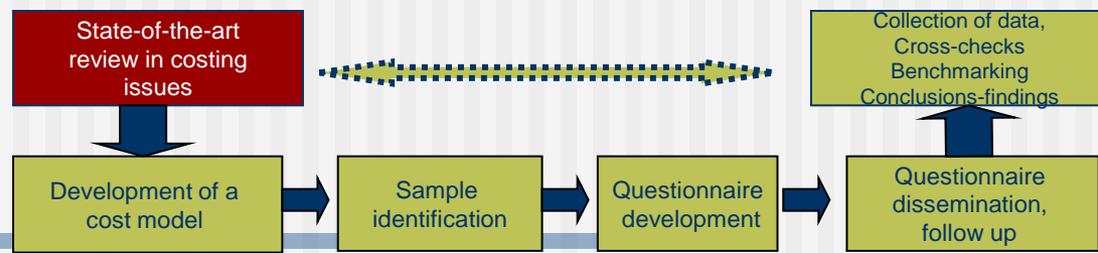
- Calculation of the total yearly cost of ownership
  - Calculation of the cost per logical CPU/hour (core/hour) under different settings
  - Calculation of several metrics
  - Publication of a generic cost model with benchmarks

# State of the art



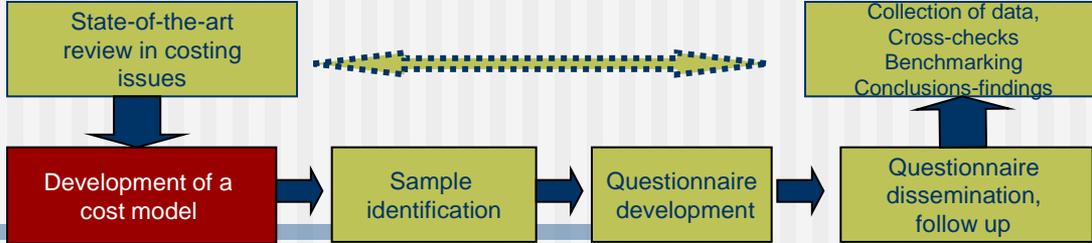
- Prepare a repository
  - Academic papers, Industry project results, EU studies' results, Vendor analyses, etc.
- Multi scope orientation:
  - Costing issues in general
  - Business Models
  - Cloud vs Grid papers
  - Migration to the Cloud papers
  - Industry benchmarks
- On-going procedure throughout the project
- Use of the state of the art input to:
  - Develop the cost model to be applied
  - Get input to business model, cost and pricing analysis
  - Contribute to relevant discussions
  - Highlight publications and results from the participating organisations

# State of the art

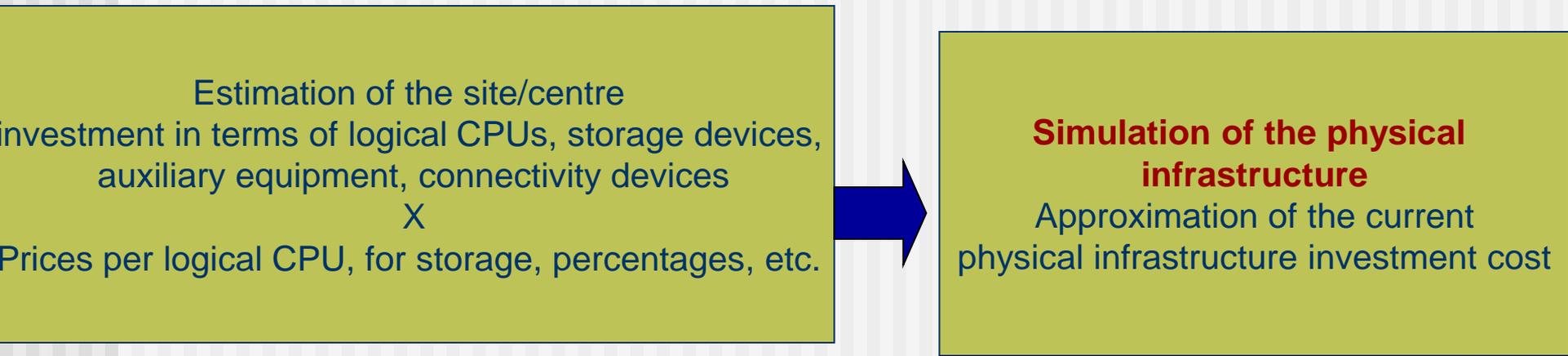


- Basic conclusions from literature review :
  - Rather typical break down of HTC/HPC costs:
    - Computing and storage hardware costs including interconnection costs, auxiliary equipment costs (cooling, UPSs, power generators), software costs, personnel costs, site operating costs, network connectivity costs
  - Same cost structure, but very different results
    - Cost per (logical) CPU/hour
  - Comparisons with commercial providers under different hypotheses
    - Service quality characteristics pertaining the numerical results
  - The initial e-IRGSP2 financial exercise identified several pitfalls in cost calculations
    - Reason for variation in €/CPU hour results
    - Addressed in the e-Fiscal survey design

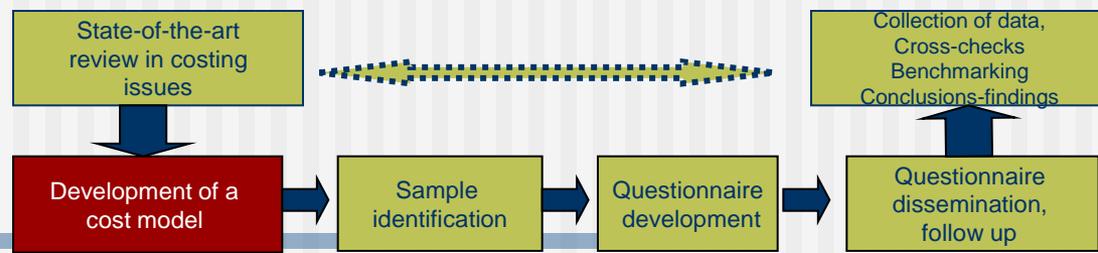
# The model



- Two step methodology to approximate the total yearly cost of ownership
- **Simulation of the physical infrastructure:**
  - Cross-checks with available accounting data will be performed.

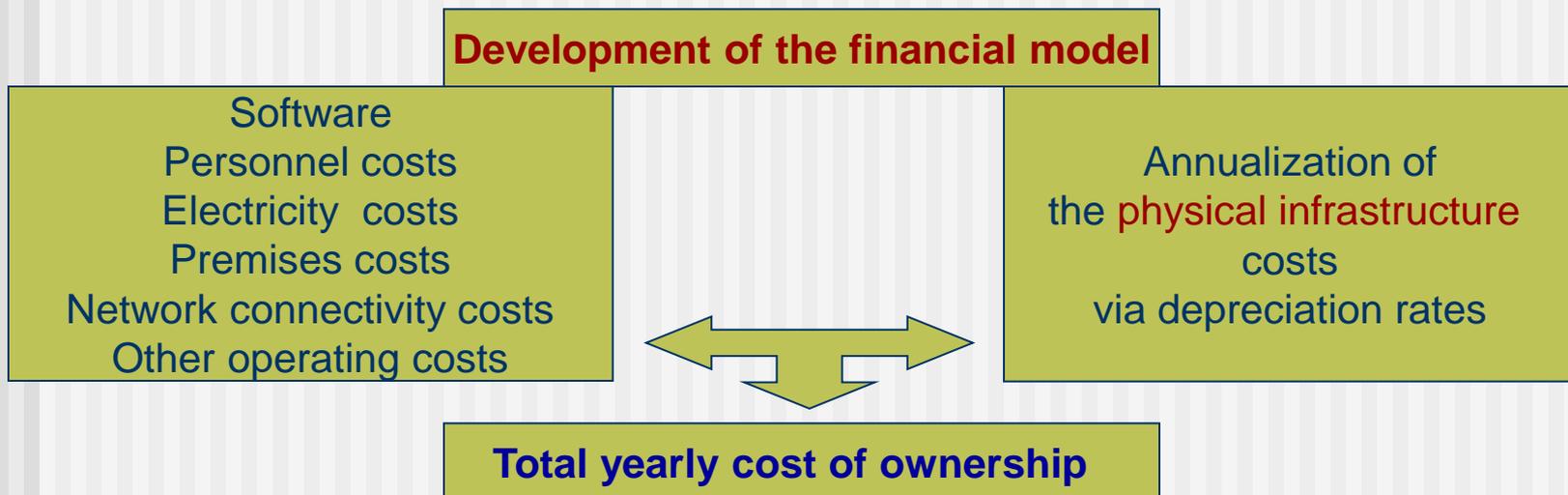


# The model

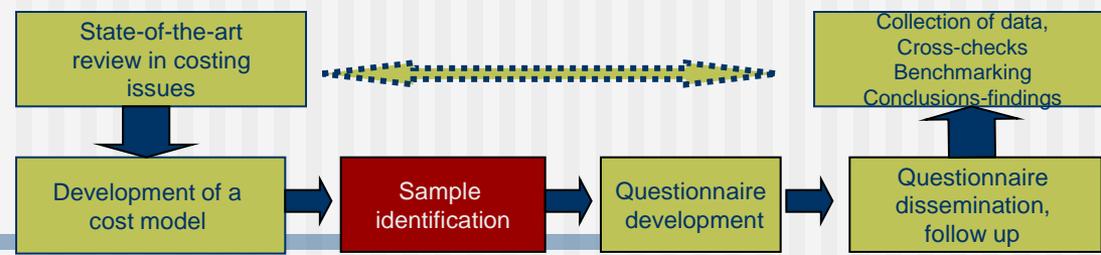


## ■ Development of the financial model:

- Annualized cost of the simulated physical infrastructure
  - Application of depreciation rates
- Operating cost of the physical infrastructure
  - Fine-grained breakdown of the operating costs is important: model validation, economies of scale, identifying "outliers" for further analysis

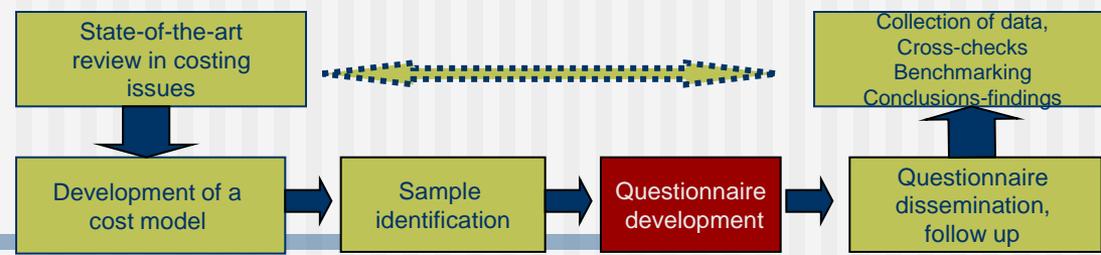


# Sample



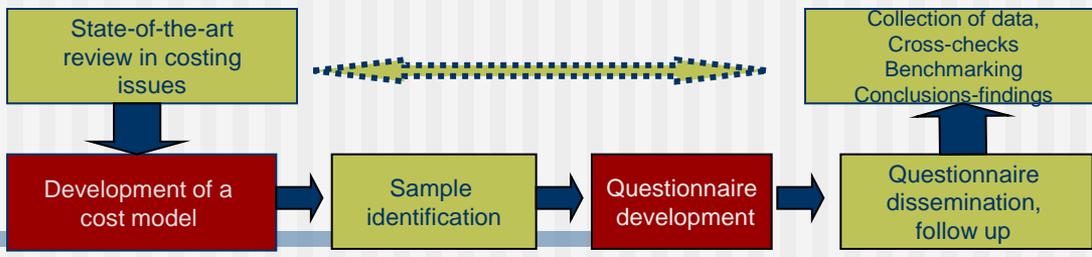
- Ideally our sample (respondents) is the total population of:
  - EGI/HTC sites
  - PRACE/HPC centers
- Practically the sample should be adequate to ensure representation of different
  - HTC/HPC site/centre sizes
  - Countries
  - e-infrastructure types
- We aim at having a response rate above 50%
- Prerequisites for:
  - Extrapolating the costs of the sample to the “population”
  - Assessing any economies of scale effects

# Questionnaire

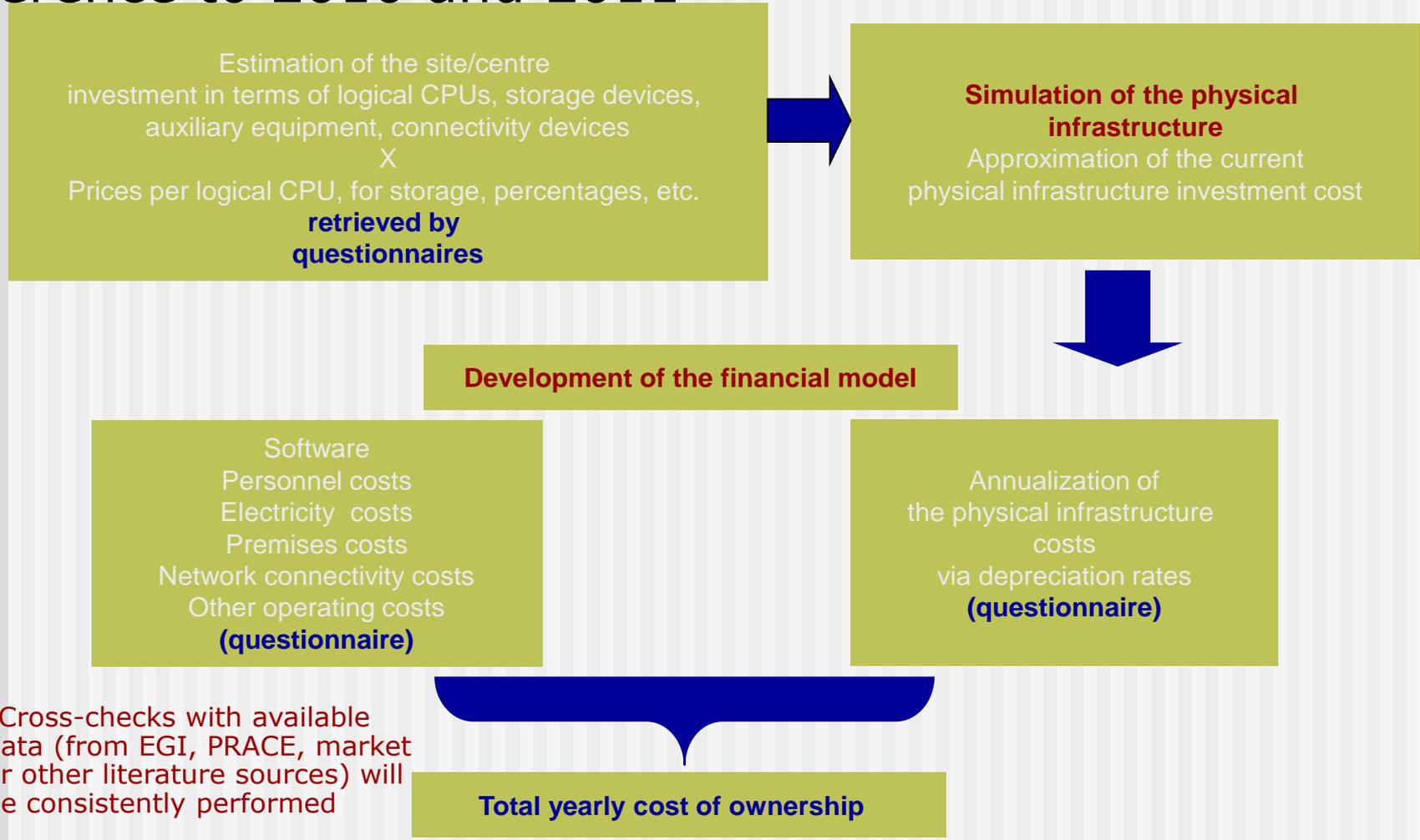


- Questionnaire characteristics (so far):
  - Focus on 2010-2011 costs (plus forward looking considerations)
  - Thematic development (12 sections – 16 pages)
  - Monetary values (Euros) and metric volumes questions (e.g. number of cores, number of FTEs)
  - Questionnaire is administered on special software
    - On line version (<http://www.surveymonkey.com/s/7N5QDCT>)
    - Editable pdf. version
- Cost questionnaires require considerable effort
  - Especially ones designed to avoid "apples and oranges" comparisons
- **Your efforts are very much appreciated!**
- Reliability of the results depend on the level of participation
  - Reliable, robust financial models and cost estimates are prerequisites for **sustainability**
  - Governments need to know how much we're asking and for what - and they need to believe in value for money

# Model and Questionnaire

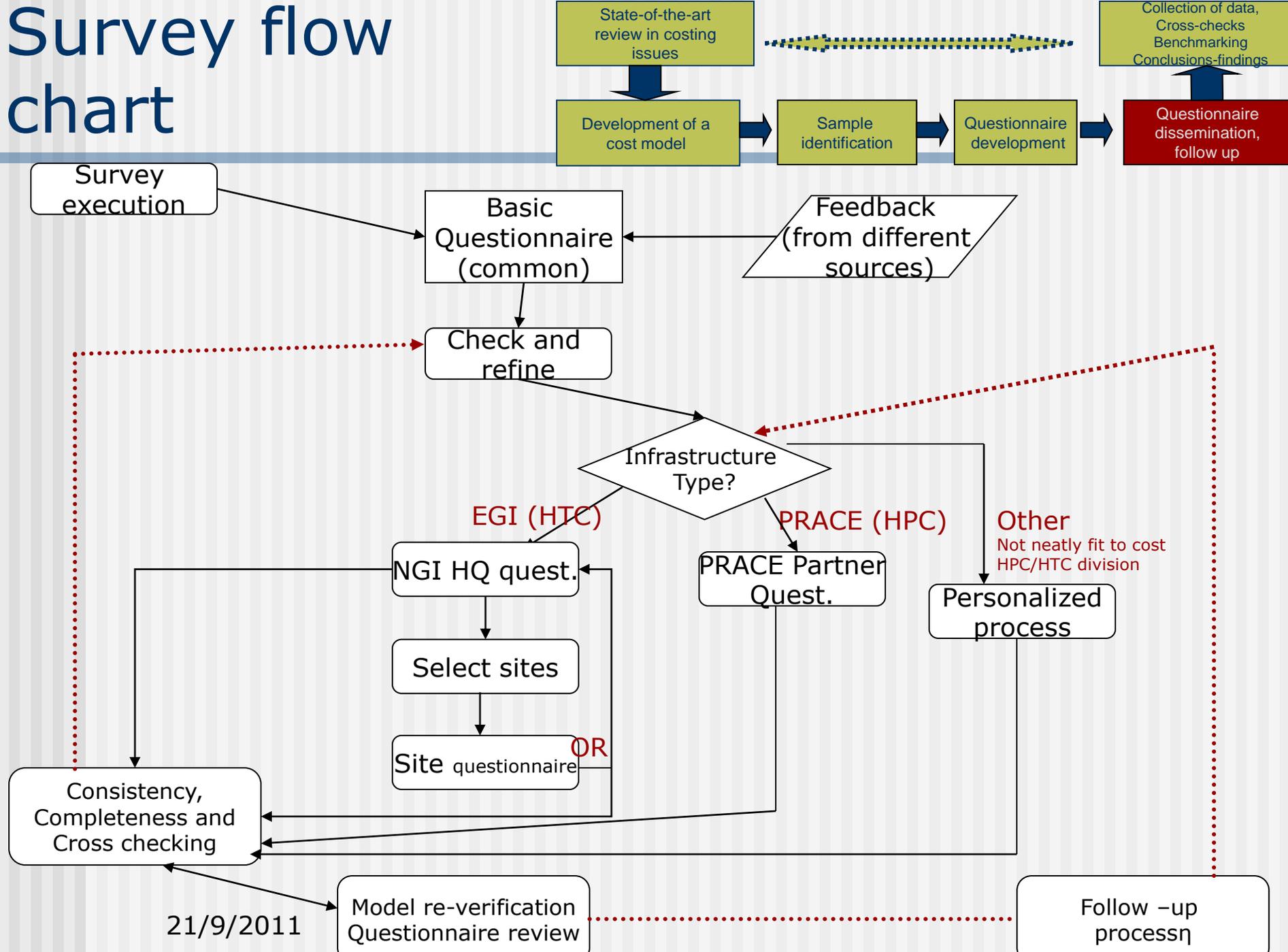


## Reference to 2010 and 2011

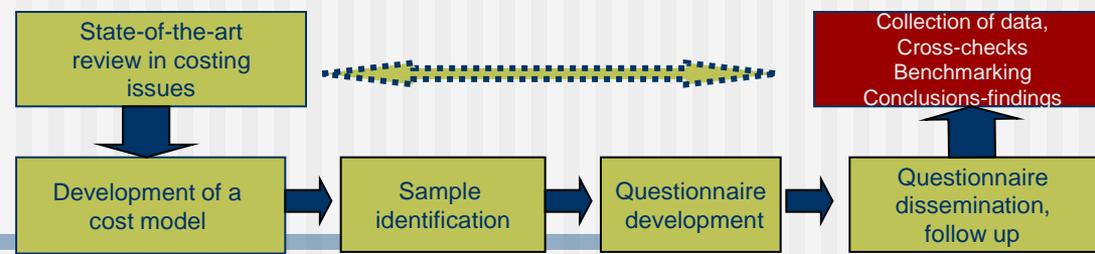


■ Cross-checks with available data (from EGI, PRACE, market or other literature sources) will be consistently performed

# Survey flow chart

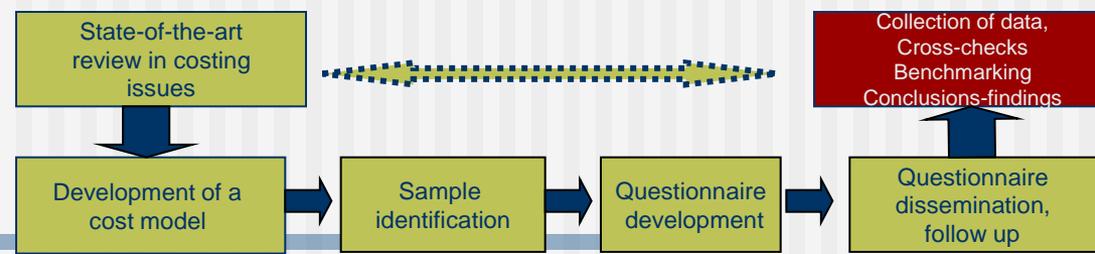


# Analysis



- Cross checks of our finding with literature
  - Comparisons with published data
- Use questionnaire information (and industry data) to calculate costs and produce metrics
  - Cost per CPU (or CPU core), Opex/Capex ratio, Personnel number (FTEs)/CPU, etc.
- Pay attention to
  - Confidentially of data/ Anonymity
  - Validation of results/ Cross – checks
    - Inform our findings with input from interviews, case studies
- Development of a generic cost model
  - Development of an excel calculation spreadsheet (public)

# Analysis (II)



- Performance of comparisons with commercial leased and on-demand offerings
- Selection of services with which our cost estimates would be compared
  - Important to find services for which meaningful comparisons can be performed
    - e.g Infrastructure as a Service (IaaS) offerings such as Amazon EC2, and S3
    - Commercial HPC offerings such as those offered by SGI's Cyclone, Penguin's On Demand computing or Amazon's EC2 Cluster HPC
- Caution: Comparing prices with costs
- Inclusion of other than cost considerations
  - Trust, reliability, customer satisfaction...

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Any questions?

A detailed presentation of the questionnaire follows